

## **Administration for Community Living (ACL)**

### ***Learning Collaboratives for Advanced Business Acumen Skills***

The U.S. Administration for Community Living awarded a three-year cooperative agreement to the National Association of Area Agencies on Aging (n4a) to build business capacity in the aging and disability services networks. n4a has convened key national organizations to conduct a series of topically-based learning collaboratives to support advanced business acumen skills and to explore “next generation” issues such as continuous quality improvement, infrastructure and technology, generating and maintaining volume, data pooling, and more. This project will draw upon the expertise that n4a and its partners have gained through extensive business acumen work with community-based organizations (CBOs) and leverage the reach of the [National Aging and Disability Business Institute](#) to advance the business acumen of CBOs so they can successfully engage in the design and delivery of systems that better integrate medical and social services for older adults and people with disabilities.

The project has four primary objectives:

- 1) Capture lessons learned from trailblazers in the aging and disability networks;
- 2) Partner with leaders in the health care system;
- 3) Address common pain points in business and partnership development and share breakthrough strategies; and
- 4) Develop a multi-pronged dissemination strategy to capture and spread the learnings from the Advanced Learning Collaboratives to the broad network of aging and disability CBOs and other key stakeholders.

To accomplish these objectives, n4a has assembled a broad and expert coalition of partners. n4a and its partners will leverage their collective work in business acumen development to:

- 1) successfully conduct a series of Advanced Learning Collaboratives,
- 2) establish an Integrated Care Advisory Committee to inform the Advanced Learning Collaboratives regarding the perspectives of the health care systems and payers and
- 3) develop an Advanced Business Acumen Outreach Training Clearinghouse that will engage and inform the broad network of aging and disability organizations in the development of integrated care systems.

Partners in the project are the American Society on Aging, Elder Services of the Merrimack Valley, Evidence-Based Leadership Council, Independent Living Research Utilization, National Council on Aging, Meals on Wheels America, and Partners in Care Foundation.

#### **Contact:**

Mary Kaschak  
Deputy Director, National Aging and Disability Business Institute  
National Association of Area Agencies on Aging (n4a)  
1730 Rhode Island Ave, NW  
Suite #1200  
Washington, DC 20036  
[mkaschak@n4a.org](mailto:mkaschak@n4a.org)  
P 202.872.0888